

Scope Sovereign and Public Sector Ratings Group: How We Are Different





SCOPE Overview

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- > Sovereign ratings and research
- > Supranationals
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Overview: Scope at a glance

Registered credit rating agency

ESMA accreditation in 2012

One of the "Big Five" (2023¹)

(European Securities and Markets Authority)

serving

~350 institutional investors

with total assets under management of circa € 49trn

300+ employees

entrepreneurial culture

ECB

Only European rating agency holding ECAF² status, since:

2023

Pan-European

Berlin - London - Madrid -Frankfurt - Milan - Paris - Oslo -Hamburg - Poznań

Only European rating agency mandated³ by the European Union

¹See "EU Credit Ratings market 2023" (2023).

²ECB accepts Scope Ratings within Eurosystem Credit Assessment Framework" (2023). ³Please see "European Commission mandates Scope to rate its creditworthiness" (2022).



Overview: Sovereign and Public Sector ratings

Sovereign ratings and research

- 40 sovereigns rated publicly, covering 100% of EU debt issuers, and ~75% of world's sovereign debt (at issuer level)
- First major agency to include ESG as stand-alone sovereign ratings methodological pillar, first agency to withdraw Russia credit rating
- Presents alternative ratings conclusions: US (AA/Negative), Greece (BBB-), Ukraine (CC); releases market-leading research

Supranational ratings

• Public ratings on six major European supranationals; only European credit rating agency mandated by the European Union

> Sub-sovereigns, government-related entities (GREs), and U.K. university ratings

• Five sub-sovereigns rated publicly; additional German, Italian, Spanish and Swiss sub-sovereign ratings available on subscription

Scope's coverage	Geography		Ту		
	EU	Global/ Other	Public	Subscription/ Private	# of issuers
Sovereigns	27	16	40	3	43
Supranationals	6	0	6	0	6
Sub-sovereigns	31	1	7	25	32
Government-related entities*	16	0	7	9	16
U.K. universities	0	30	0	30	30
Total	80	47	60	67	127

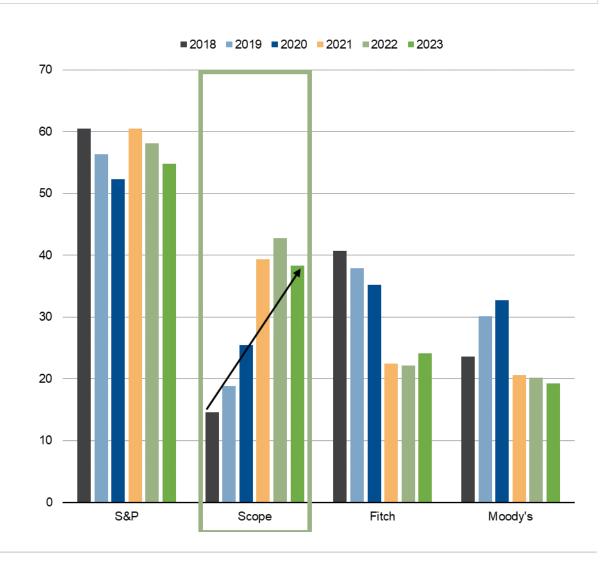


Overview: Sovereign and Public Sector ratings

Strengthening of coverage ratio of EU sovereigns/public entities against that of the US-3 agencies – reaching 2nd of the European Union

Coverage of EU sovereigns and public-finance issuances, top 4 CRAs, % of total number of outstanding issuances

Source: European Securities and Markets Authority (ESMA), "Report on CRA Market Share Calculation", 20 December 2023 (% of the total number of EU sovereign and public entity instruments (ISINs) that have at least one rating assigned by a CRA registered in the EU rated by each CRA), ESMA supervisory data as of 30 September 2023.





SCOPE Overview: Growing issuer recognition

> Since group's founding in 2017, rising recognition of our ratings on issuer public domains/term sheets

	<u>Austria</u>	<u>Bulgaria</u>	<u>Cyprus</u>	Czech Republic	<u>Denmark</u>	<u>Estonia</u>
Savovoiana	<u>Finland</u>	<u>Georgia</u>	<u>Germany</u>	<u>Greece</u>	<u>Ireland</u>	ltaly
Sovereigns	<u>Lithuania</u>	<u>Luxembourg</u>	<u>Malta</u>	<u>Norway</u>	<u>Portugal</u>	<u>Slovakia</u>
	<u>Spain</u>					
Supranationals	<u>CEB</u>	European Commission	European Stability Mechanism			
Sub-sovereigns	<u>Berlin</u>					
GREs	<u>L-Bank</u>	<u>MFB</u>				



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SCOPE Sovereign ratings

*Foreign-currency long-term issuer ratings.

> Scope's public sovereign ratings*, as of 26 January 2024

Europe					Other Countries				
Euro are	ea	Non-euro area EU Other Western Europe		Africa		Rest of the World			
Austria AABelgium AAACTOOTOOTOOTOOTOOTOOTOOTOOTOOTOOTOOTOOTOO	AA/Neg. AA-/Neg. BB+/Stable BB+/Stable A-/Neg. A+/Stable AA/Stable BB-/Stable AA-/Positive BB+/Stable A-/Positive BB+/Stable A-/Stable A-/Stable A-/Stable A-/Stable A-/Stable A-/Stable A-/Stable A-/Stable	Non-euro Bulgaria Czech Rep. Denmark Hungary Poland Romania Sweden	BBB+/Pos. AA-/Stable AAA/Stable BBB/Stable A/Stable BBB-/Stable AAA/Stable	Norway Switzerland UK	tern Europe AAA/Stable AAA/Stable AA/Stable Europe BB/Stable BB+/Stable B-/Stable CC/Negative	Afr Egypt Morocco South Africa	B-/Negative BB+/Stable BB/Stable	Rest of the China Japan United States	A/Stable A/Negative AA/Negative



SCOPE | Sovereign ratings

➤ Sovereign Ratings: How We Are Different



Methodological approach

- Quantitative model embeds longerterm five-year forecasts - making the ratings approach emphasise long term, weighing less rating implications of short-run periods of market instability & cyclical weakness
- Emphasis on structural factors rather than cyclical/market dynamics, and on flow rather than stock variables
- Explicit incorporation of ESG-credit relevant factors



Rating levels

(see <u>slide 14</u>)

- <u>United States (AA/Negative)</u>:
 Challenge conventional wisdom that the US Treasury is the AAA-rated, risk-free asset
- <u>Ukraine (CC/Negative</u>*): anticipated further external debt restructuring by 2024
- <u>China (A/Stable)</u>: 1 notch below peers' ratings
- <u>Greece (BBB-/Stable)</u>: led industry ratings upgrades of Greece



Timing of rating actions

- Since its ratings became public in June 2017, Scope's rating actions have frequently led those of US rating agencies
- Examples: Greece, Ukraine, United States, United Kingdom, Portugal, Turkey, Bulgaria, China (see Annex)



Transparency and communication

- Transparent communication to markets on quantitative-model ratings as well as precise analyst adjustments in rating actions – no "black box"
- Emphasise a relationship with sovereign borrower – including regular dialogue surrounding EUregulated calendar review dates as well as in frequent country visits



Scope | Sovereign ratings: Approach

Multi-stage rating process

Data and forecasts

Collection and review of data and five-year forecasts from selected international and national sources

Core variable scorecard (CVS)

Quantitative score using 29 core variables for 125+ countries provides initial indicative credit rating

Reserve currency (RC)

Positive adjustment of +1 to +3 notches to indicative rating if the currency is in the IMF's SDR baske

Qualitative scorecard (QS)

15 qualitative factors with potential of ± 3 notch adjustments relative to the final indicative rating (as determined earlier by the CVS + RC)

Rating Committee

The Committee reaches final decision on the level of adjustment to be applied to determine final rating

Scope | Sovereign ratings: Approach

> Scope's five sovereign risk categories

	Core Variable Scorecard (qua	antitative)		Reserve		Qualitative Scorecard
Sovereign risk category	Sovereign risk category Sub-category			currency*		Qualitative Scorecard
	Wealth and size	GDP per capita Nominal GDP				Growth potential and outlook
Domestic economic risk (35%)	Growth, inflation and unemployment	Real GDP growth Real GDP volatility Inflation rate Unemployment rate	+		+	Monetary policy framework Macro-economic stability and sustainability
Public finance risk (20%)	Debt affordability	Interest payments/revenues GG gross debt/revenues			_	Fiscal policy framework Debt sustainability
Tublic Illiance risk (2070)	Debt dynamics	GG primary balance/GDP GG gross debt/GDP			_	Debt profile and market access
External economic risk	International position	Net IIP/GDP Current account balance/GDP Reserves/imports			+	1. Current account resilience
(10%)	Current account			[+1; +3]		External debt structure
(1078)	External debt sustainability					3. Resilience to short-term shocks
Financial stability risk (10%)	Banking sector	Non-performing loans Tier 1 ratio			+	 Banking sector performance Banking sector oversight and governance
(1078)	Private sector	Private sector credit growth				3. Financial imbalances
ESG risk (25%)	Environment	Transition risks Natural disaster risks Resource risks**				Environmental factors
	Social	Old-age-dependency ratio Income inequality Labour force participation	+		+	2. Social factors
	Governance	WB governance indicators***				3. Governance factors

^{*} Positive adjustment to sovereigns that have a currency included in the IMF's SDR basket.

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^{**} Relation between a country's Ecological Footprint of Consumption and the biocapacity available within its own borders.

^{***} Average of six World Bank Worldwide Governance Indicators.



Sovereign ratings: ESG as an independent ratings pillar

In 2020, Scope became the <u>first and only</u> main credit rating agency to integrate ESG as an independent rating pillar

(Core Variable Scorecard (d		Qualitative Scorecard			
Sovereign risk category	Sub-category	Variable		Qualitative Scorecard		
ESG risk (25%)	Environment	Transition risks Natural disaster risks Resource risks*		Environmental factors		
	Social	Old-age-dependency ratio Income inequality Labour force participation		2. Social factors		
	Governance	WB governance indicators**		3. Governance factors		

^{*} Relation between a country's Ecological Footprint of Consumption and the biocapacity available within its own borders.

Environmental risks

- Transition risks: economic (structural changes) and fiscal costs of transition towards low(er) carbon economies
- Natural disasters: economic and fiscal costs from increased incidence and severity of natural disasters
- Resources: constraints depending on consumption/production patterns, availability/substitutability of resources

Social risks

- Demographics: challenges to growth, fiscal and inflation developments
- Income inequality: social mobility, human capital formation, social conflicts and corruption
- Labour-force participation: crucial for economic growth potential and favourable labour-market dynamics

Governance risks

Rule of law, corruption, accountability, governance effectiveness, political stability, regulatory quality

^{**} Average of six World Bank Worldwide Governance Indicators.



Sovereign ratings & link to other public-sector ratings

Scope's sovereign ratings are key for the rating of other public-sector borrowers

Sovereign Rating critical input for credit analysis for **Supranationals Sub-sovereigns** Government-related entities* Shareholder support Relationship with the sovereign Integration with the government Key shareholder rating > Institutionalised support ➤ Government ownership & control > Callable capital > Fiscal interlinkages > Regular government support ➤ Mandated activities > Political coherence > Exceptional government support

*For those issuers rated under the trated bottom-up as well as for soci

✓ Sub-sovereign methodology

Supranational methodology

✓ Government-related entities methodology

✓ Social housing methodology

*For those issuers rated under the top-down approach. For GREs rated bottom-up as well as for social housing associations, the sovereign rating also plays a crucial role as a basis for upside rating adjustments.

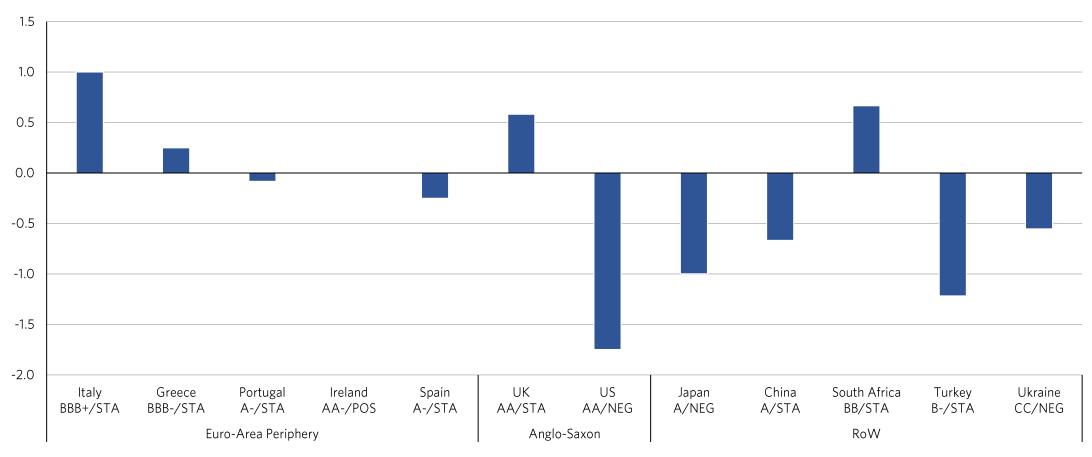
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Sovereign ratings: Rating levels

Scope's sovereign rating levels* versus the US agency average (notches)

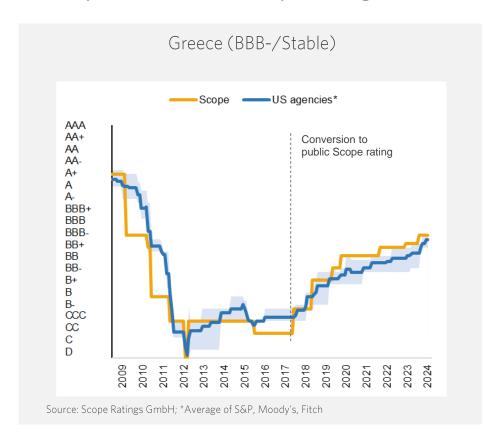


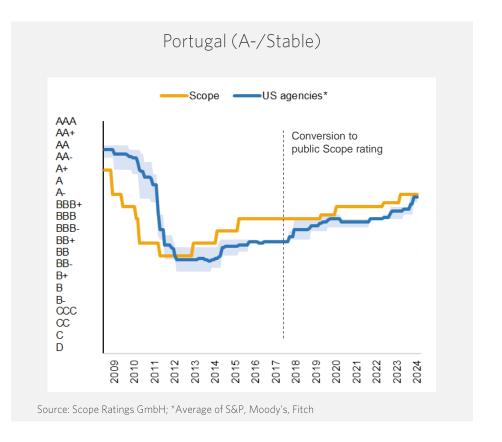
NB. Calculated based on alpha-numeric conversion on a 20-point scale from AAA (20) to D (1) with US agency ratings adjusted to the Scope rating scale. Positive/Negative Outlooks are treated with a \pm 0.33 adjustment. Credit Watch positive/negative with a \pm 0.67 adjustment. RoW = Rest of the world. *Foreign-currency long-term issuer ratings. As of 26 January 2024.



Scope | Sovereign ratings: Timing

Scope's southern Europe ratings have been ahead of the curve





NB. Calculated based on alpha-numeric conversion on a 20-point scale from AAA (20) to D (1). Positive/Negative Outlooks are treated with a +/-0.33 adjustment. Credit Watch positive/negative with a +/-0.67 adjustment. As of 26 January 2024.



Scope: US sovereign credit rating

> Scope was the first major credit rating agency to take action on the US during recent debt-ceiling crisis



U.S. Markets



Scope Ratings places US credit ratings under review for possible downgrade

Reuter

May 6, 2023 3:34 AM GMT+2 · Updated 25 days ago



The dome of the U.S. Capitol is seen in Washington, U.S., April 17, 2023. REUTERS/Amanda Andrade-Rhoades

The rating action reflects increasing risk associated with misuse of the debt-ceiling instrument, amid a rise in political polarisation, divided government and prospects of more elevated federal deficits over the coming years.

Recurrent debt-ceiling crises result in phases of debt repayment distress for the federal government and dependence on last-minute congressional action to ensure repayment of the United States' debt in full and on time.

Scope Ratings' baseline for the recent debt-limit crisis was for technical default to be avoided at the 11th hour.

Nevertheless, while any given debt-ceiling episode is more likely than not to be ultimately resolved, repetition of such severe episodes raises cumulative risk long run.

May 5 (Reuters) - Scope Ratings on Friday placed the United States of America's AA



Scope: Greece's sovereign rating

In August, Scope became the first western credit rating agency to restore Greece to investment grade

Greece Returns to Investment-Grade Elite With Scope Rating Upgrade

- Scope raises Greek sovereign rating to BBB- from BB+
- Country was rated junk since its debt crisis began in 2010

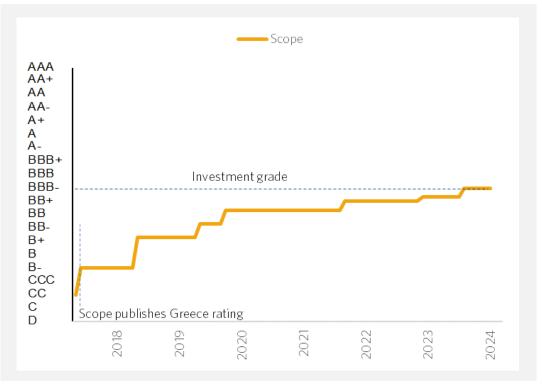


Greek Prime Minister Kyriakos Mitsotakis Photographer: Konstantinos Tsakalidis/Bloomberg

By Sotiris Nikas and Paul Tugwell August 4, 2023 at 10:15 PM GMT+2 Updated on August 5, 2023 at 8:28 AM GMT+2

Greece's investment-grade status was restored by Scope Ratings,

Sovereign Rating level



NB. Positive/Negative Outlooks are treated with a +/-0.33 adjustment. Credit Watch positive/negative with a +/-0.67 adjustment. Foreign-currency long-term issuer ratings are displayed. As of 26 January 2024. Source: Scope Ratings.



Sovereign ratings and research: Africa Initiative

- First public sovereign rating in Africa (that of South Africa) published October 2022
- Scope initiated economic research of Africa since late 2020
- ➤ 2021 External Vulnerability and Resilience rankings: Risks for emerging economies amid rising inflation, rates (research: 8 November 2021)
- Three examples of news coverage: <u>Gabon Review</u>, <u>Algerie Monde</u>, <u>Yahoo!</u>
 Finance
- Sovereign ESG risk: opportunities beckon for Africa; dangers for Middle East, CEE (research: 31 August 2021)
- Coverage examples: Frankfurter Allgemeine Zeitung, <u>Sustainability News</u>
- South Africa & Southern Africa: Will demographic dynamics become a growth dividend or a social and fiscal burden? (research: 14 April 2021)
- Coverage examples: <u>The Broker</u>, <u>African Eye Report</u>, <u>MENAFN</u>
- Coordinated debt restructuring for African sovereigns needed despite relief from the DSSI extension

(press release: 13 April 2021)

• Coverage examples: Financial Afrik, Kapital Afrik, Magazine de l'Afrique

- Proposal of a DSSI+ debt restructuring framework for African sovereign states including outright debt forgiveness (research: 16 November 2020)
- Selected for presentation at <u>G7 finance ministers panel</u> (Bonn, 2022)
- Referred to by Jubilee Germany as best paper of industry on theme
- Selected for presentation at <u>2022 European University Institute DebtCon-5</u>
- Interviewed by GSA/CrossBoundary in report for USAID
- Coverage examples: <u>Interview on CGTN Africa</u>, <u>Reuters</u>, <u>Magazine de l'Afrique</u>
- African fiscal vulnerabilities & the effects of 2020 global support measures (research: 3 September 2020)
- One of the five most read Scope research reports of 2020 (2,000 downloads within four months in 2020)
- Cited by Christian Kopf, Head of Fixed Income and FX, Union Investment, as best-in-class compared with the sovereign research of S&P, Moody's and Fitch in an interview for <u>Institutional Money</u>
- Cited by the Open Society Foundations as best research on the theme of industry
- Coverage examples: <u>Interview on CGTN Africa</u>, <u>Reuters</u>, <u>Financial Afrik</u>



Sovereign and macroeconomic research

> Sovereign and Macroeconomic Research: How We Are Different

Commentaries

- 62 short commentaries in 2023
- Timely and focused on the latest developments
- Leading market opinion

Structural Pieces

- 14 longer research reports in 2023
- Longer-term horizon, such as around ESG
- Thought leadership

Sovereign Outlooks

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- Sovereign 2024 Outlook
- <u>Central and Eastern Europe 2024 Sovereign</u>
 <u>Outlook</u>

To sign up to receive Scope sovereign research, click here.

> Themes

• European and global market-relevant themes incl. the Covid-19 crisis, country-specific commentaries, cross-country/structural studies, ESG, policy insights

Impact

• Cited on major global mediums such as The Wall Street Journal, Financial Times, CNBC, BBC, Reuters, Bloomberg, Dow Jones, Nasdaq, Yahoo! Finance, Fortune, The Telegraph, Politico, Die Welt, FAZ, Börsen-Zeitung, Handelsblatt, Les Échos, Le Monde, Milano Finanza, Il Sole 24 Ore, la Repubblica, Cinco Días, El Confidencial, Expansión, Kathimerini, RBC, SeeNews, Emerging Europe, Bloomberg TV Bulgaria, China Global Television Network Africa, Financial Afrik, Jeune Afrique, etc.



Scope | Sovereign and macroeconomic research: Thought leadership

Scope's sovereign and macroeconomic research has frequently been market-leading

Covid-19 crisis

Scope entered 2020 crisis having anticipated <u>major risks to the global economy</u> years in advance, and expected <u>since 2018</u> that the global economy was in a late stage of the business cycle with significant financial vulnerabilities prevailing. This expectation in Scope's Sovereign Outlook of a coming turn in the cycle informed ratings decisions pre-Covid-19 crisis – differentiating the Agency from peer rating agencies. After onset of crisis, the Agency <u>anticipated</u> the uneven/double-dip nature of Europe's recovery (with additional virus waves) early, when many expected quick rebound.

Leadership on ESG

Scope recognised <u>early</u> the relevance of ESG factors for long-run sovereign risk – and led peers in introducing ESG disclosure in sovereign rating announcements since 2018 as well as an independent ESG ratings pillar since 2020. The Agency researches regularly on ESG matters in sovereign risk; examples: (<u>climate events and sovereign rating divergence</u>), (<u>environmental sovereign risk assessment</u>), (<u>greening central banks</u>).

Global external risk rankings

Scope's annual rankings of the external vulnerabilities & resilience of international economies observed Lebanon, Belarus, Argentina and Turkey ranked among 2021's riskiest 10 countries. The research was Scope's most-read research of 2020 with well above 5,000 views. The external risk indicator included in the report was <u>cited</u> by the National Bank of Ukraine Council's Viktor Koziuk as an accurate predictor of balance-of-payment risk.

US dollar's global dominance

Scope has taken the view since 2017 that the US dollar's dominance remains but could, over time, be challenged, potentially by the euro and/or the renminbi (see <u>latest research</u> on this subject, as well as associated research on increasing availability of euro-denominated <u>safe assets</u>). This research opinion is considered in Scope's below-consensus AA credit rating of the United States.

Several (other) examples

Market-leading precision in forecasts on Brexit since 2017; research on implications of rising central bank holdings of sovereign debt; thought leadership on a state pension fund for Germany; creation of sovereign bond-backed securities; non-consensus expectation since 2018 of an increasing Italy debt trajectory; long-standing research of Turkey's weaknesses vs Russia's resilience; questioning official creditors' seniority (Greece)



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SCOPE Supranational ratings

➤ Coverage of European supranationals since 2019

- 1st European credit rating agency to rate & be recognised by the <u>European Union</u> and the <u>Council of Europe Development Bank</u>
- Only European rating agency <u>mandated</u> by the European Union
- <u>2024 European supranational outlook</u>

Supranational	Scope	Moody's	S&P	Fitch
EIB	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
EBRD	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
СЕВ	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
EU	AAA/Stable	Aaa/Stable	AA+/Stable	AAA/Stable
ESM	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
EFSF	AA+/Stable	Aaa/Stable	AA/Stable	AA-



Supranational ratings

> For capitalised institutions

	Intrinsic S	trength (85%)			Shareholder Support (1	5%)
Institutional Profile (15%)	F	Financial Profile (85%)		Shareholder Strength	Ex
Mandate & ESG	Capitalisation (30%)	Asset Quality (30%)	Liquidity & Funding (40%)		(60%)	Sup
	Excellent	- Very Weak			Excellent - Moderate	
			Indicative Ra	atir	ng	
			Additional consid	lera	ations	

Final Rating



> For non-capitalised institutions

Shareholder Support*	Intrinsic Strength*						
Shareholder Strength (90%)	Extraordinary	Institutional Profile (20%)		Financial Profile (80%)			
	Support (10%)		Mandate & ESG	Asset Quality (40%)	Liquidity & Funding (60%)		
AAA - CCC			Excellent - Very Weal	<			
Indicative Rating							
Additional considerations							

Final Rating

Key takeaways

- ✓ Mandate-driven approach acknowledging counter-cyclical nature of activities
- ✓ Intrinsic strength & shareholder support key rating drivers
- ✓ Importance of liquidity buffers
- ✓ Institutional profile includes ESG assessment

February 2024

Extraordinary

Support (40%)



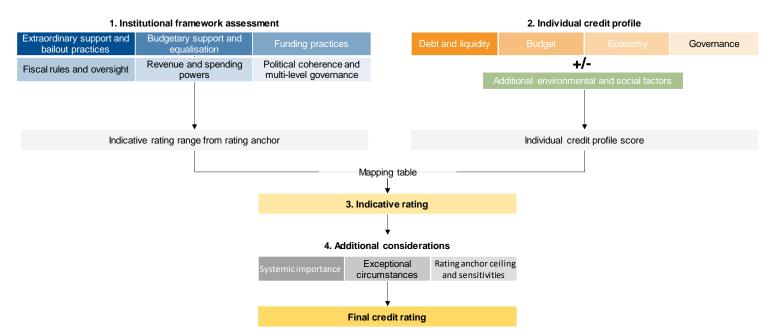
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SCOPE Sub-sovereign ratings



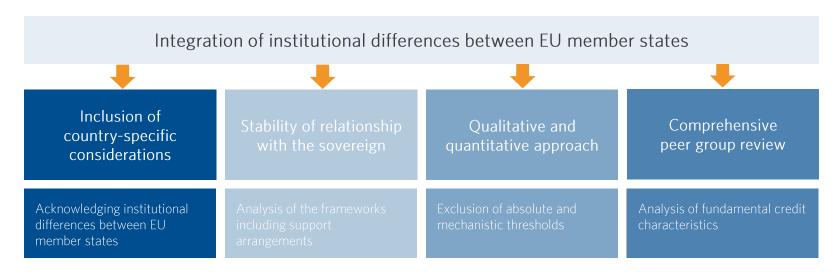
Key takeaways

- ✓ Framework-driven approach
- ✓ Transparent quantitative and qualitative scorecards
- ✓ Extended balance sheet and liquidity risk assessment
- ✓ Inclusion of ESG factors



SCOPE Sub-sovereign ratings

- > Scope's publicly-available sub-sovereign ratings as of 26 January 2024
 - Berlin: AAA/Stable; Bavaria: AAA/Stable; Baden-Württemberg: AAA/Stable; City of Trondheim: AAA/Stable; City of Milan: BBB+/Stable
 - Sub-sovereign research, such as a sectoral outlook on Norwegian local governments
 - 2023 European sub-sovereign outlook
- Subscription-based coverage
 - Additional German, Italian, Spanish & Swiss sub-sovereign ratings available on subscription
- Key analytical features





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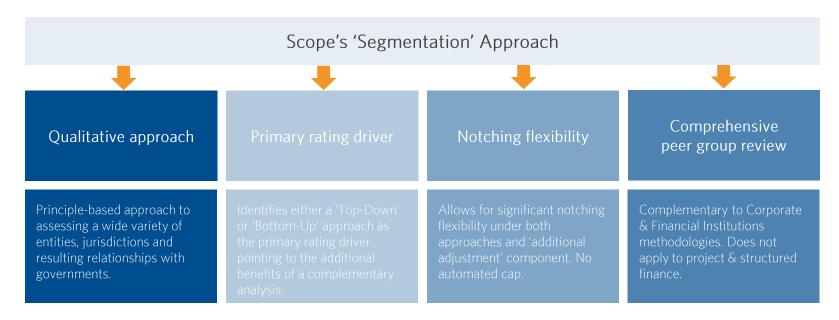


SCOPE Government related entities (GREs) ratings

> GREs include:

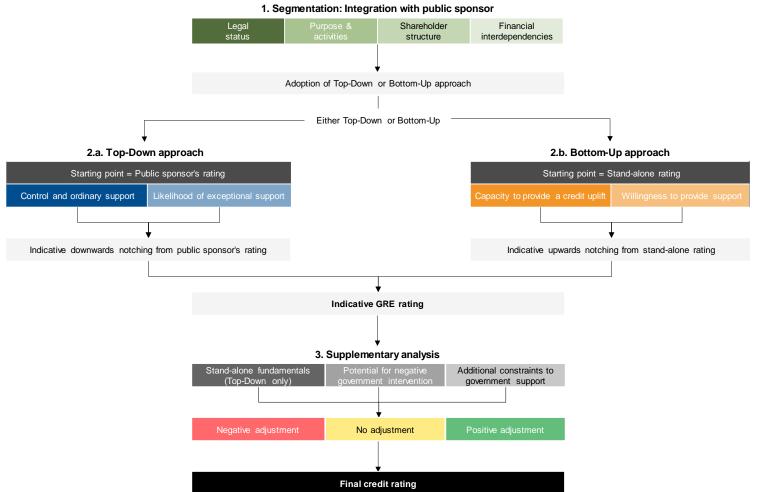
- Administrative public bodies, agencies, entities with private legal forms, companies with public mandate
- Scope rates GREs mostly on a subscription basis
 - Coverage incl. entities in Austria, Germany, Italy, Nordics, Hungary, Estonia, Belgium, Netherlands, Spain, the UK

Key analytical features





SCOPE Government related entities (GREs) ratings



Key takeaways

- ✓ Level of integration with government determines whether a 'Top-down' or a 'Bottom-up' approach is taken
- Top-down approach starts with the sovereign rating
- ✓ Bottom-up approach starts with entity's stand-alone rating as first determined by Scope's Financial Institutions or Corporates team



SCOPE Overview

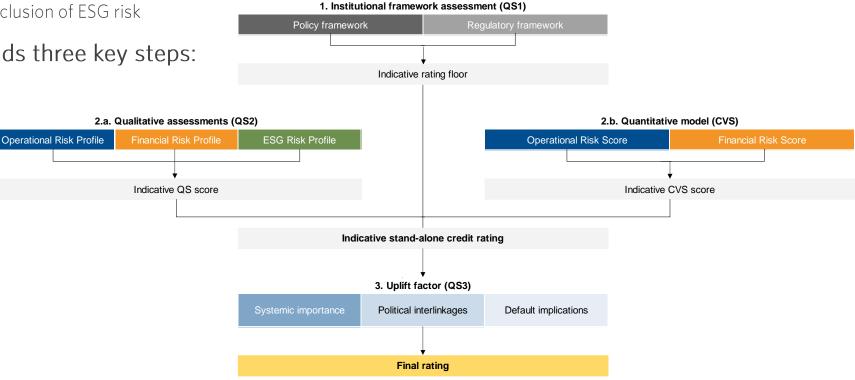
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Scope | Social housing

- ➤ Published methodology for UK social housing (June 2022); the methodology differentiates itself:
 - A transparent analysis of the impact of the institutional framework on credit risk
 - An innovative, data-driven quantitative framework
 - Clear identification of strong/weak entities
 - Systematic and structured inclusion of ESG risk
- > The rating approach holds three key steps:



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Scope Annex: Team



Dr Giacomo Barisone Group Managing Director Scope Ratings GmbH

Location: Milan

English, Italian

Head of Fundamental Credit Ratings & Research

With Scope since 2017

20+ years experience including at:

- DBRS

- UBS Investment Bank

- Moody's

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Phone: +49 69 667738922



Alvise Lennkh-Yunus, CFA Managing Director

English, German, Spanish

Scope Ratings GmbH Location: Vienna

Head of Sovereign and Public Sector Ratings

10+ years experience including at:

- European Stability Mechanism

- European Central Bank

- Moody's

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Dennis Shen, CFA Senior Director

Scope Ratings GmbH Location: Berlin

Coverage:

- Ukraine, Greece, United States, United Kingdom, Poland, Georgia, Japan, South Africa, GRE (China)

10+ years experience including at:

- Alliance Bernstein

English, Mandarin, German

With Scope since 2017

With Scope since 2017

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Annex: Team



Jakob Suwalski Senior Director

Scope Ratings GmbH Location: Madrid

English, German, Polish, Spanish

Coverage:

 Spain, Hungary, Czech Republic, Portugal, Serbia, Sovereign (Latin America), Subsovereigns (France, Germany, Italy, Norway, Spain, Switzerland), GREs

With Scope since 2017

10+ years experience including at:

- Eurohypo

- Commerzbank

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Eiko Sievert Director

Scope Ratings GmbH Location: Frankfurt

English, German, French

Coverage:

 Germany, Italy, Ireland, China, Norway, Sweden, Finland, ESM, EFSF, EU, Subsovereigns (Germany), GREs

With Scope since 2021

15 years experience including at:

- European Central Bank
- UK Financial Conduct Authority
- PricewaterhouseCoopers LLP

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Thomas Gillet Director

Scope Ratings GmbH Location: Paris

English, French, Spanish

Coverage:

France, Belgium, Türkiye, Slovakia,
 Slovenia, Malta, Cyprus, Egypt, Morocco,
 Sovereign (Africa), Sovereign (Middle
 East), Council of Europe Development
 Bank, EIB, GRE (Malta)

With Scope since 2022

10 years experience including at:

- French Ministry of Economics and Finance
- Global Sovereign Advisory

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Annex: Team



Julian Zimmermann Associate Director Scope Ratings GmbH Location: Frankfurt

English, German With 9

Coverage:

 Switzerland, Austria, Croatia, Bulgaria, Romania, EBRD, Sub-sovereigns (Germany, Switzerland), GREs (Austria, Germany)

With Scope since 2020

4 years experience including at:

- European Central Bank

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Phone: +49 69 667738989



Brian Marly Analyst Scope Ratings GmbH Location: Paris

English, French With Scope since 2021

Coverage:

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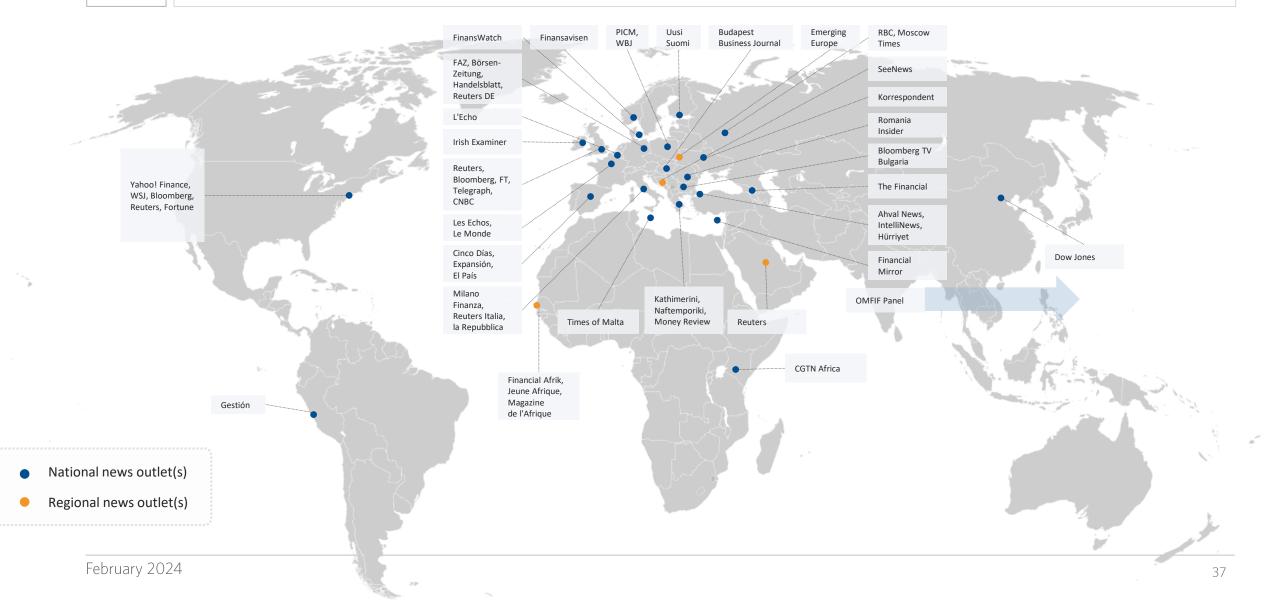
SCOPE | Annex: Documentation

Additional documentation

- ✓ <u>Sovereign 2024 Outlook</u>
- ✓ Central and Eastern Europe 2024 Sovereign Outlook
- ✓ 2024 Supranationals Outlook
- ✓ 2023 Sub-Sovereign Outlook
- ✓ <u>Sovereign methodology</u> (call for comments)
- ✓ <u>Supranational methodology</u>
- ✓ <u>Sub-sovereign methodology</u>
- ✓ Government related entities methodology
- ✓ <u>UK social housing methodology</u>



SCOPE | Annex: Sovereign and macroeconomic research: global media attention





Annex: Sovereign and macroeconomic research: webinars and panels

- Scope webinars anchor engagement with investors
 - 2023 economic outlook January 2023
 - <u>UK sovereign outlook</u> October 2022
 - Italian elections September 2022
 - Post-Ukraine war global economic outlook July 2022



- Participation on external panels around global themes
 - FES and Jubilee Germany Policy Dialogue November 2022
 - UN and African Union: Experts Group Meeting October 2022
 - European University Institute: DebtCon-5 May 2022
 - Erlassjahr.de G7 finance ministers conference May 2022
 - OMFIF Asia macroeconomic panel December 2021

The macroeconomic outlook and market implications for Asia in 2022











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Annex: Growing list of platforms to access Scope sovereign ratings

Visibility/accessibility of ratings

Accessibility of macro forecasts

Bloomberg







FOCUSECONOMICS



Economic Forecasts from the World's Leading Economists













Bloomberg

Consensus Economics®







SCOPE | Annex: European governments' citations

Sovereign states' public recognition of the group

Statement from the Greek Finance Minister after credit rating upgrade, Sept. 2021



Γραφείο Τύπου

- Δελτία Τύπου
- Ανακοινώσεις
- Ομιλίες
- Συνεντεύξεις Τύπου
- Συνεντεύξεις Άρθρα -

Ġ Δ.Τ.: Δήλωση του '

«Ο οίκος αξιολόγησης "Scor

αναβάθμιση της πιστοληπτιι

από "ΒΒ" προηγουμένως, θέ

μακριά από την επενδυτική β

Είναι η τρίτη φορά που διεθ

Erdoğan Toprak: "Türkiye, en ri kırılgan ülkeler sıralamasında"

Statement from Chief Advisor to Türkiye's

opposition leader about external

vulnerabilities report, Nov. 2021

CHP Genel Başkan Koordinatör Başdanışmanı Erdoğan Toprak, "Alma dünyanın köklü saygın kuruluşlarından Scope Ratings, 2021 Risk Değe Raporu'nda ekonomilerini değerlendirdiği 95 ülke içinde dünyada en 1 Lübnan, Zambiya, Angola, Gürcistan, El Salvador, Belarus, Sri Lanka, I Türkiye olarak sıraladı." dedi.



Citation of Scope by the African Union's African Peer Review Mechanism, Jan. 2023

Scope ratings, an emerging European CRA also published its first sovereign credit rating in Africa as part of expanding its sovereign rating portfolio

AFRICA SOVEREIGN CREDIT RATING REVIEW

importantly, acc of the domestic which is critical sustainability. It emerging CRAs

rating opinions to



Citation of Scope by Italian Ministry of Economy and Finance, Dec. 2021

Le agenzie di rating confermano la solic

Comunicato Stampa N° 225 del 03/12/2021

La decisione dell'agenzia di rating Fitch di alzare il rating dell'Italia cinque altre agenzie di rating, che in queste settimane hanno mic S&P, DBRS e Scope Ratings.

Tweet from National Bank of Ukraine, March 2022





Tweet from Irish Finance Minister, May 2021



Good news that Scope rating agency has upgraded Ireland's long-term currency rating to AA- and assesses the outlook as stable. We have a long-term A+ rating or higher from all major ratings agencies as well as a stable outlook. Our sensible policies over recent yrs are paying off

The FU Commission's mandate representing a milestone



The European Commission has today mandated Scope, an EU-based credit rating rate its creditworthiness alongside its other mandated rating agencies. Through the SCOPE, the European Commission demonstrates its commitment to supporting new competition in the market for credit ratings. This is one of the objectives of the EU's Agency rules [2]. With this mandate Scope's current AAA /Outlook stable unsolicited European Commission – which borrows on the capital markets on behalf of the EU solicited rating.

Commissioner Johannes Hahn in charge of budget and administration – and who is borrowing on capital markets, said: "With this decision, we are once again showing up to our principles and contribute to the strengthening of the European capital mark European Commission is using its prominence with regard to euro-denominated ass



Annex: Sovereign ratings and research: Timing

Scope's sovereign rating decisions have frequently led those of US rating agency peers

Examples of Scope sovereign rating actions leading those of peer credit agencies:

Scope rating actions on Greece have consistently led those of S&P, Fitch, Moody's and DBRS. Scope upgraded Greece to BB+ in September 2021 and assigned a Positive Outlook in December 2022, indicating a path to investment grade (IG). Scope was the first western credit rating agency to upgrade Greece to IG (August 2023).

Scope announced a rating of BBB for Portugal (Jun/17), in advance of upgrades to investment-grade by S&P, Moody's and Fitch; Scope upgraded Portugal to A- (Mar/23)

Scope announced a rating of A- for Spain in Jun/17, in advance of upgrades by S&P (Mar/18), Moody's (Apr/18) and Fitch (Jan/18)

Scope cut its Outlook to Negative on Italy in Jun/18 (and downgraded Italy Dec/18), ahead of Outlook revisions to Negative by Fitch (Aug/18) and S&P (Oct/18)

Scope announced a rating of A+/Stable for Ireland (July 2017), ahead of upgrades converging on this rating level from Moody's (Sep/17) and Fitch (Dec/17)

Scope downgraded Romania to BBB-/Negative in Oct/18, signalling risk to its investment-grade rating, ahead of Romania's Outlook being revised to Negative from S&P (Dec/19), Fitch (Apr/20) and Moody's (Apr/20); Scope revised this Outlook to Stable (May/21), only after a similar action from Standard & Poor's

Scope upgraded Bulgaria to BBB+ in Feb/18, ahead of upside rating actions taken by US agencies; Scope was the first to assign a Positive Outlook on BBB+ ratings (Jul/23)

Scope was the first credit rating agency to <u>place</u> the United States' rating under review for downgrade (May/23). Scope announced a AA rating for the United States – two levels below AAA – in Sep/17, ahead of Fitch and DBRS challenging their AAA ratings on the United States.

Scope was the only rating agency with a Negative Outlook for Ukraine (B ratings) and expectation of further conflict *in advance* of Russian full-scale invasion in Feb-2022; first-mover <u>downgrade</u> of Ukraine foreign-currency ratings to C after 2022 external debt restructuring announcement; assigned CC/Negative foreign-currency (and CCC local-currency) ratings upon completion of debt restructuring in Aug-22 on an assumption for further external restructuring by 2024 – entered such further external debt restructuring (announced Mar-23) as such with the lowest foreign-currency rating of Ukraine and correct separation of foreign-from domestic-currency ratings

Scope managed gracefully UK ratings during Brexit at AA/Neg., without placing the UK mistakenly on Negative Watch for 10 months due to an expectation of no-deal Brexit (Fitch, Feb/19), prematurely revising the Outlook to Stable shortly before Covid-19 (S&P, Dec/19) and w/o being late in assigning the Neg. Outlook (Moody's, Nov/19). Scope managed well the "mini-budget" crisis of autumn 2022 w/o placing UK ratings on Neg. Outlook per a kneejerk response or downgrading the UK like all peer agencies.

Scope downgraded China to A in May/23, ahead of the same decision by DBRS (Nov/23) and Moody's placement of China's A+ on Negative Outlook (Dec/23)

Scope downgraded Turkey in Jul/20 and Nov/20 (to B/Negative for the foreign-currency ratings), with similar actions from S&P, Moody's and Fitch following

Euro Area

Other EU

Non-EU



Annex: Rating definition and scale

Scope sovereign ratings

 Reflect the relative ability and willingness of the issuer to honour debt obligations to private creditors on time

Long-term scale

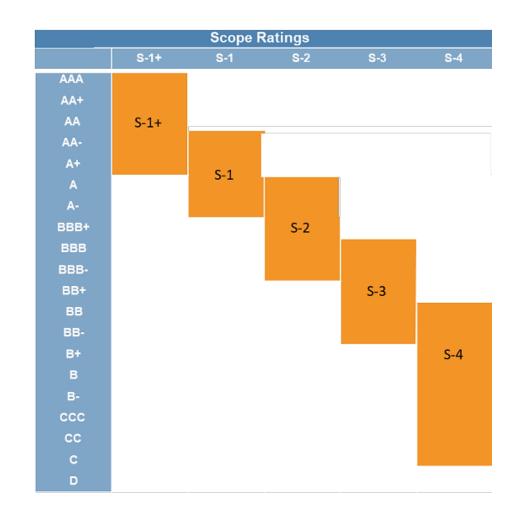
- From AAA to D
- Original maturity over 12 months

Short-term scale

- From S-1+ to S-4
- Original maturity under 12 months

Local currency (LC) vs foreign currency (FC)

- For most economies: no rating gap
- LC > FC when capacity to repay local debt is stronger than that for FC debt
- FC > LC when capacity to repay FC debt is stronger than that for LC debt
- Scope currently differentiates between LC and FC ratings for two rated borrowers: Türkiye and Ukraine





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SCOPE | About Scope Group

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