

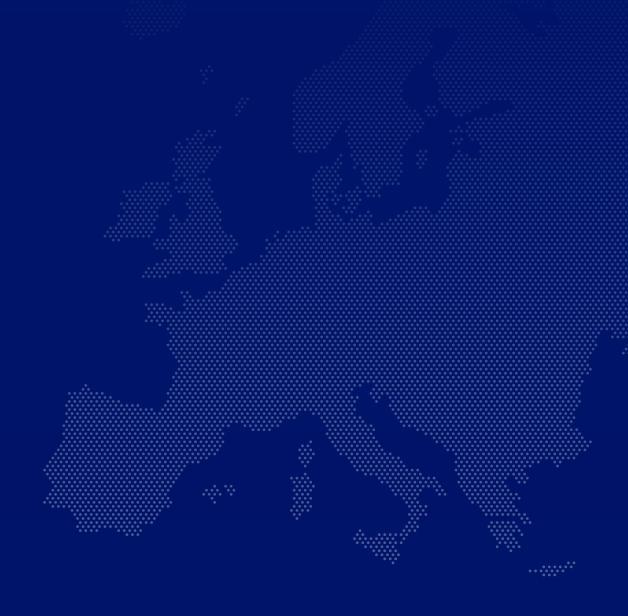
Scope Sovereign & Public Sector Ratings

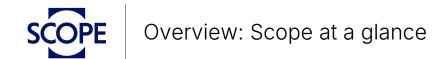
Alvise Lennkh-Yunus, CFA Managing Director, Sovereign & Public Sector



Agenda

- → <u>Overview</u>
- \rightarrow Sovereign ratings and research
- → <u>Supranationals</u>
- → <u>Sub-sovereigns</u>
- $\rightarrow \underline{\text{Government Related Entities}}$
- → <u>Annex</u>





Registered credit rating agency

ESMA accreditation in 2012 One of the "Big Five" (2023¹) (European Securities and Markets Authority) 250+ employees

entrepreneurial culture

Pan-European

Berlin · London · Madrid Frankfurt · Milan · Paris · Oslo Hamburg · Poznań

Serving ~350 institutional investors

with total assets under management of circa € 49trn ECB

Only European rating agency holding ECAF² status since:

2023

Only European rating agency mandated³ by the European Union

¹See "<u>EU Credit Ratings market 2023</u>" (2023) ² "<u>ECB accepts Scope Ratings within Eurosystem Credit Assessment Framework</u>" ³ Please see "<u>European Commission mandates Scope to rate its creditworthiness</u>" (2022).

Overview: Scope's value proposition

To support the integration of EU capital markets...

1

Offering a diversified set of credit opinions

- To improve the ability to adapt and respond to evolving market dynamics
- To support price-discovery mechanism and thus efficient resource allocation

2

Fostering greater competition in the credit rating industry

- Issuers can choose from a greater variety of agencies
- Investors benefit from wider range of expertise and transparency of rating methodologies, reports etc.

3

Broadening the pool of ECB-eligible collateral assets

 Providing credit assessments of assets and issuers not rated by the other accepted agencies 4

Diversifying collateral pools for banks borrowing from the central bank

- Reduces concentration risks, and thus eases financial stability concerns
- Improves monetary policy implementation

Overview: Sovereign and Public Sector ratings

→ Sovereign ratings and research

- 40 sovereigns rated publicly, covering 100% of EU debt issuers, and ~75% of world's sovereign debt (at issuer level)
- First major agency to include ESG as stand-alone sovereign ratings methodological pillar
- Presents alternative ratings conclusions: US (AA/Negative), Greece (BBB); releases market-leading research

→ Supranational ratings

Public ratings on seven major European supranationals; only European credit rating agency mandated by the European Union

→ Sub-sovereigns, government-related entities (GREs), and U.K. university ratings

Eight sub-sovereigns rated publicly; additional German, Italian, Spanish and Swiss sub-sovereign ratings available on subscription

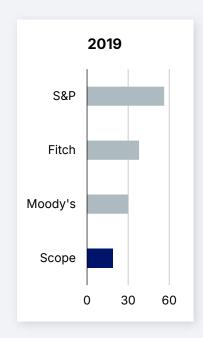
Complement	Geog	raphy	Ту	# of	
Scope's coverage	EU Global/ Other		Public	Public Subscription/ Private	
Sovereigns	27	15	40	2	42
Supranationals	7	1	7	1	8
Sub-sovereigns	33	5	14	24	38
Government-related entities*	26	0	13	13	26
U.K. universities	0	33	0	33	33
Total	93	54	74	73	147

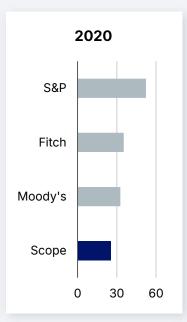
^{*} Refers to GRE issuers rated under the top-down GRE methodological approach only.

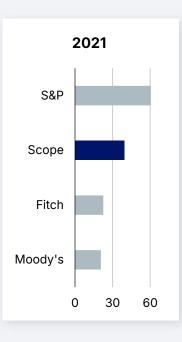
Overview: Sovereign and Public Sector ratings

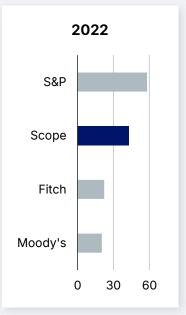
Strengthening of coverage ratio of EU sovereigns/public entities against that of the US-3 agencies – reaching 2nd of the European Union

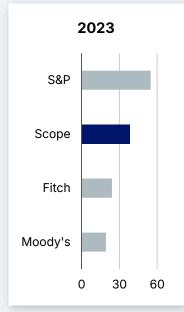
Coverage of EU sovereigns and public-finance issuances, top 4 CRAs, % of total number of outstanding issuances

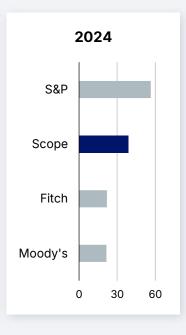








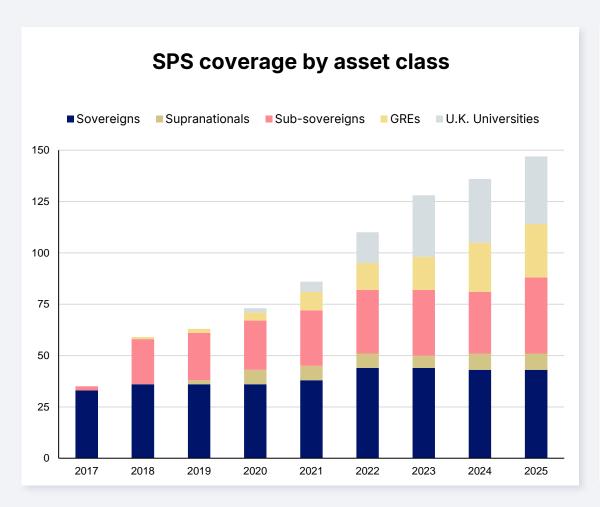


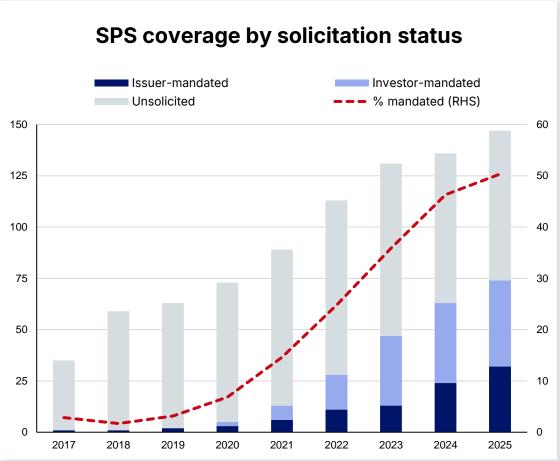


Source: European Securities and Markets Authority (ESMA), "Report on CRA Market Share Calculation", 19 December 2024 (% of the total number of EU sovereign and public entity instruments (ISINs) that have at least one rating assigned by a CRA registered in the EU rated by each CRA), ESMA supervisory data as of 30 September 2024.

Overview: Sovereign and Public Sector ratings

Continuous growth, including of issuer- and investor-mandated ratings; > 50% of coverage is mandated





Overview: Growing issuer recognition

Since group's founding in 2017, rising recognition of our ratings on issuer public domains/term sheets across asset classes...

	<u>Austria</u>	<u>Bulgaria</u>	Cyprus	Czech Republic	<u>Denmark</u>	<u>Estonia</u>
Sovereigne	<u>Finland</u>	<u>Georgia</u>	Germany	Greece	<u>Ireland</u>	Italy
Sovereigns	<u>Lithuania</u>	Luxembourg	<u>Malta</u>	Norway	<u>Portugal</u>	Slovakia
	<u>Spain</u>					
Supranationals	Council of Europe Development Bank	European Commission	European Investment Bank	European Stability Mechanism		
Sub coversions	<u>Berlin</u>	Saxony-Anhalt	<u>Hesse</u>	<u>NRW</u>	Baden- Württemberg	Bavaria
Sub-sovereigns	Madrid	Trondheim				
GREs	<u>KfW</u>	<u>L-Bank</u>	Rentenbank	CADES	CDP	MFB
GRES	Poste Italiane	Vegfinans	Ferde	ORF	UNEDIC	



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Sovereign ratings

Scope's public sovereign ratings*, as of 19 May 2025

		Е	urope				Other (Countries	
Eur	o area	Non-eu	Non-euro area EU		Other Western Europe		frica	Rest of	the World
Austria	AA+/Stable	Bulgaria	BBB+/Positive	Norway	AAA/Stable	Egypt	B-/Stable	China	A/Stable
Belgium	AA-/Negative	Czech Rep.	AA-/Stable	Switzerland	AAA/Stable	Morocco	BB+/Stable	Japan	A/Stable
Croatia	A-/Stable	Denmark	AAA/Stable	UK	AA/Stable	South Africa	BB/Stable	United States	AA/Negative
Cyprus	A-/Stable	Hungary	BBB/Stable						
Estonia	A+/Stable	Poland	A/Stable	Othe	r Europe				
Finland	AA+/Stable	Romania	BBB-/Stable	Georgia	BB/Negative				
France	AA-/Stable	Sweden	AAA/Stable	Serbia	BB+/Positive				
Germany	AAA/Stable			Türkiye	BB-/Stable				
Greece	BBB/Stable			Ukraine	SD				
Ireland	AA/Stable								
Italy	BBB+/Stable								
Latvia	A-/Stable				•	Public coverage of 40 soverage			
Lithuania	A/Positive					of 40 soverage	ge V		
Luxembourg	AAA/Stable				~	of 40 sovereig	ns		
Malta	A+/Stable					of Fund 100%			
Netherlands	AAA/Stable					Covering 100% of EU issuers			
Portugal	A/Stable								
Slovakia	A/Stable								
Slovenia	A+/Stable								
Spain	A/Stable								

^{*}Foreign-currency long-term issuer ratings.

Sovereign Ratings: How We Are Different



Methodological approach

- Quantitative model embeds longer-term five-year forecasts weighing less rating implications of short-run periods of market instability & cyclical weakness
- Emphasis on structural factors rather than cyclical/market dynamics, and on flow rather than stock variables
- Explicit incorporation of ESGcredit relevant factors
- Explicit adjustments for reserve currencies and political risk



Rating levels

(see slide 16)

- United States (AA/Negative):
 Challenge conventional wisdom that the US Treasury is the AAA-rated, risk-free asset
- <u>Ukraine (SD</u>): external debt restructuring 2024
- <u>China (A/Stable)</u>: 1 notch below peers' ratings
- Greece (BBB/Stable): led industry ratings upgrades of Greece



Timing of rating actions

- Since its ratings became public in June 2017, Scope's rating actions have frequently led those of US rating agencies
- Examples: Greece, Ukraine, United States, United Kingdom, Portugal, Türkiye, Bulgaria, China



Transparency and communication

- Transparent communication to markets on quantitative-model ratings as well as precise analyst adjustments in rating actions – no "black box"
- Emphasise a relationship with sovereign borrower – including regular dialogue surrounding EU-regulated calendar review dates as well as in frequent country visits

^{*}Foreign-currency long-term issuer ratings.

Sovereign Ratings: Multi-stage rating process

Step 1	Sovereign Quantitative Model (SQM)	Quantitative score using 28 variables for 125+ countries resulting in an indicative rating	
Step 2	Reserve currency (RC)	Positive adjustment of 1-3 notches to indicative rating if the currency is in the IMF's Special Drawing Rights basket	
Step 3	Political risk	Negative adjustment of 1-3 notches to indicative rating if the could has elevated political risk	
Step 4	Qualitative Scorecard (QS)	15 qualitative indicators with potential ± 3 notch adjustment in aggregate to the quantitative indicative rating	
Step 5	Additional considerations	To account for considerations or extraordinary circumstances not captured by our model and scorecard to determine the final rating	

Sovereign ratings: Approach

Scope's five sovereign risk categories

	Soverei	0	A d d O = 11				
Sovereign Risk Category	Sub-Category	%	Variable	Reserve currency*	Political Risk**	Qualitative Scorecard****	Add. Cons.
	Wealth & size	65.0	GDP per capita (PPP) Nominal GDP				
Domestic Economic Risk			Real GDP growth			1. Growth potential and outlook	
(35%)	Outside inflation 0 amounts and	05.0	Real GDP volatility	+		2. Monetary policy framework3. Macro-economic stability & sustainability	
•	Growth, inflation & unemployment	35.0	Inflation rate			3. Macro-economic stability & sustainability	
			Unemployment rate				
	Debt affordability	50.0	Interest payments/ revenues			4 Final valing formands	
Public Finance Risk	Debt and dability	30.0	GG Gross debt/ revenues	L		1. Fiscal policy framework 2. Long-term debt trajectory	
(20%)	Debt dynamics	50.0	Primary balance/ GDP	Т		3. Debt profile and market access	
	Debt dynamics	30.0	GG Gross debt/ GDP				
External Economic Risk	International Position	40.0	Net IIP/GDP			Current account resilience	
	Current account	40.0	Current account balance/GDP	+		2. External debt structure	
(10%)	External debt sustainability	20.0	Reserves/Imports	[0; +3]	[0; -3]	3. Resilience to short-term shocks	
			Non-performing loans			Banking sector performance	
Financial Stability Risk	Banking sector	66.7	Tier 1 ratio	+		2. Financial sector oversight & governance	
(10%)	Private sector	33.3	Private sector credit growth			3. Financial imbalances	
			Transition risks: CO2/GDP				
	Facility	00.0	Transition risks: GHG/capita			Environmental factors	
	Environment	20.0	Natural disaster risks				
ESG Risk (25%)			Biocapacity***	_			
			Old-age-dependency ratio	+		+	
	Social	30.0	Income inequality			2. Social factors	
			Labour force participation				
	Governance	50.0	WB Governance indicators**			3. Governance factors	

^{*} Positive adjustment to sovereigns whose currency is included in the IMF's SDR basket.

^{**} Political risk based on WB's Political Stability and Absence of Violence/Terrorism indicators. SQM Governance based on average of other five World Bank Governance Indicators.

^{***} Biocapacity/ carbon footprint of consumption.

^{****} The Qualitative Scorecard is equally weighted (20% for each sovereign risk category).

Sovereign ratings: ESG as an independent ratings pillar

In 2020, Scope became the <u>first and only</u> main credit rating agency to integrate ESG as an independent rating pillar

Sovereign Risk Category	Sub-Category	%	Variable	Qualitative Scorecard***
			Transition risks: CO2/GDP	
	Environment	20.0	Transition risks: GHG/capita	1. Environmental factors
	Liviloiiiiciit	20.0	Natural disaster risks	
ESG Risk			Biocapacity*	
(25%)			Old-age-dependency ratio	2. Social factors
(=0 /0)	Social	30.0	Income inequality	
			Labour force participation	
	Governance	50.0	WB Governance indicators**	3. Governance factors

^{*} Biocapacity/ carbon footprint of consumption.

Environmental risks

- Transition risks: economic (structural changes) and fiscal costs of transition towards low(er) carbon economies
- Natural disasters: economic and fiscal costs from increased incidence and severity of natural disasters
- Resources: constraints depending on consumption/production patterns, availability/substitutability of resources

Social risks

- Demographics: challenges to growth, fiscal and inflation developments
- Income inequality: social mobility, human-capital formation, social conflicts and corruption
- Labour-force participation: crucial for economic-growth potential and for favourable labour-market dynamics

Governance risks

 Rule of law, corruption, voice & accountability, governance effectiveness, regulatory quality

^{*} Governance is based on an average of the World Bank Worldwide Governance Indicators excluding the Political-Stability indicator.

^{***} The Qualitative Scorecard is equally weighted (20% for each sovereign risk category).

Sovereign ratings & link to other public-sector ratings

Scope's sovereign ratings are key for the rating of other public-sector borrowers

Sovereign Rating critical input for credit analysis for

Supranationals

Shareholder support

- → Key shareholder rating
- → Callable capital
- → Mandated activities
- Sovereign methodology
- Supranational methodology
- Sub-sovereign methodology
- ✓ Government-related entities methodology

Sub-sovereigns

Relationship with the sovereign

- → Institutionalised support
- → Fiscal interlinkages
- → Political coherence

Government-related entities*

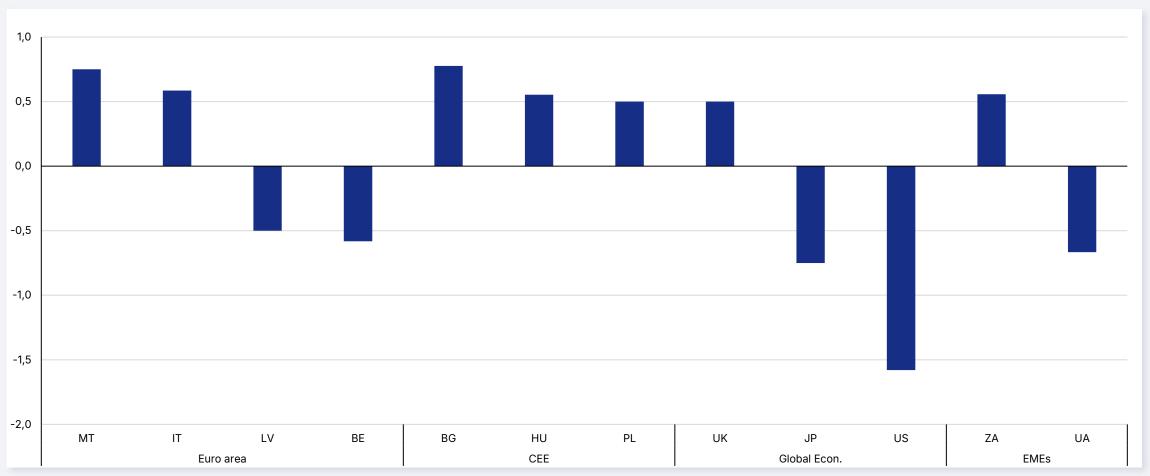
Integration with the government

- → Government ownership & control
- → Regular government support
- → Exceptional government support

*For those issuers rated under the top-down approach. For GREs rated bottom-up as well as for social housing associations, the sovereign rating also plays a crucial role as a basis for upside rating adjustments.

Sovereign ratings: Rating levels

Scope's sovereign rating levels* versus the US agency average (notches)



NB. US agency average is average of Moody's, S&P, Fitch Ratings and DBRS. Calculated based on alpha-numeric conversion on a 20-point scale from AAA (20) to D (1) with US agency ratings adjusted to the Scope rating scale. Positive/Negative Outlooks are treated with a +/-0.33 adjustment. Credit Watch positive/negative with a +/-0.67 adjustment. RoW = Rest of the world. *Foreign-currency long-term issuer ratings. As of 19 May 2025.

Sovereign and macro-economic research

Research output



- 50+ short commentaries in 2024
- · Timely and focused on the latest developments
- Leading market opinion

Sign up to receive Scope Sovereign and Public Sector research



- 8 longer research reports in 2024
- Longer-term horizon, such as around ESG
- Thought leadership



- Sovereign 2025 Outlook
- Central and Eastern Europe 2025 Sovereign Outlook



Timely presentation of analysts' views on sovereigns and sectors

Themes

European and global market-relevant themes incl. the Covid-19 crisis. country-specific commentaries, cross-country/structural studies, ESG, policy insights

Impact

Cited on major global mediums such as The Wall Street Journal, Financial Times, CNBC, BBC, Reuters, Bloomberg, Dow Jones, Nasdaq, Yahoo! Finance, Fortune, The Telegraph, Politico, Die Welt, FAZ, Börsen-Zeitung, Handelsblatt, Les Échos, Le Monde, Milano Finanza, Il Sole 24 Ore, la Repubblica, Cinco Días, El Confidencial, Expansión, Kathimerini, RBC, SeeNews, Emerging Europe, Bloomberg TV Bulgaria, China Global Television Network Africa, Financial Afrik, Jeune Afrique, etc.

Sovereign and macro-economic research

Thought leadership – recent publications



EU & euro area

EU sovereigns face multiple risks to credit outlook from shifts in US policy

Germany's election: reform momentum strengthens even if debt-brake reform remains challenging

France: political uncertainty weighs on public finances and funding conditions

Italy: fiscal consolidation on track but high debt, structural weaknesses persist

Spain's robust growth amid expected fiscal adjustments



Hungary: credit ratings constrained by uncertainty over EU funds, elevated public debt

Poland: pivotal elections bring a pro-European coalition back to the fore

Managing public debt in the CEE-11: challenges, opportunities shift as borrowing costs rise

Bulgaria: high inflation, political stability key to timetable for euro accession



EMEs & Africa

Türkiye: tight monetary policy drives disinflation, eases external liquidity pressures

Egypt: devaluation, financial support mitigate near-term risks, but challenges remain

Why Morocco is emerging stronger than South Africa from recent crises

African sovereigns: deeper, coordinated debt relief needed to strengthen credit profiles

Ukraine set for foreign debt restructuring next year; debt forgiveness likely medium term



Global economies

Sovereign credit: US policy shifts point to tariff-light, trade-war, economic-crisis scenarios

The UK's sovereign rating remains resilient, but risks are rising

US: clear Trump victory raises medium-term credit risks despite reduction of near-term uncertainty

G7: rising debt heightens sovereign risks amid election uncertainty

China: rising debt, lower growth and financial imbalances test shift to consumption-led economy



ESG, reserve currencies, policies

EU climate risks, demographic change and debt sustainability

US dollar's global dominance remains intact: EUR and RMB still far behind but for how long?

Europe's C-19 fiscal response to significantly raise eurodenominated safe asset supply

France and Spain take different paths on pension reform; demographic challenges remain

For our latest research, please click here.



Agenda

- → Overview
- → Sovereign ratings and research
- **→ Supranationals**
- → <u>Sub-sovereigns</u>
- → Government Related Entities
- → <u>Annex</u>



Supranational ratings

→ Coverage of European supranationals since 2019

- 1st European credit rating agency to rate
 & be recognised by the <u>European Union</u> and the Council of Europe Development Bank
- Only European rating agency
 mandated by the European Union

→ Latest research

- Supranational Rating Methodology
- Methodology: Feedback report
- 2024 European supranational outlook
- MDBs: could callable capital help boost lending?

Supranational	Scope	Moody's S&P		Fitch
EIB	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
EBRD	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
СЕВ	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
NIB	AAA/Stable	Aaa/Stable	AAA/Stable	
EU	AAA/Stable	Aaa/Stable	AA+/Stable	AAA/Stable
ESM	AAA/Stable	Aaa/Stable	AAA/Stable	AAA/Stable
EFSF	AA+/Stable	Aaa/Stable	AA-/Stable	AA-

Supranational ratings

Key takeaways

- Mandate-driven approach acknowledging counter-cyclical nature of activities
- ✓ Intrinsic strength & shareholder support key rating drivers
- ✓ Importance of liquidity buffers
- Climate risk scorecard
- ✓ Institutional profile includes ESG assessment

For capitalised institutions

Intrinsic Credit Profile (90%*)					Shareholder S	Support (10%)	
Institutional Profile (10%)	Financial Profile (9		ancial Profile (90%)				
Mandate & ESG	Capitalisation (30%)	Asset Quality (30%)	Liquidity & Funding (40%)		Shareholder Strength	Willingness to Support	
	aaa -	ccc			Excellent -	Moderate	
			Indicative Ra	tin	g		
Additional considera					ations		
	Final Rating						

For non-capitalised institutions

Shareholder Support**			Int	rinsic Credit Profile	;**				
	Extraordinary		Institutional Profile (15%)	Financial Pr	ofile (85%)				
Shareholder Strength (90%)	Support (10%)		Mandate & ESG	Asset Quality (45%)	Liquidity & Funding (55%)				
aaa - ccc			E	xcellent - Very Wea	k				
	Indicative Rating								
Additional considerations									
Final Rating									

Source: Scope Ratings. * Displayed weights in Figure 1 are approximated and for illustrative purposes. ** For non-capitalised institutions, the indicative rating from the 'Shareholder Support' assessment ranging from aaa - ccc is mapped non-linearly to the intrinsic credit profile assessment.



Agenda

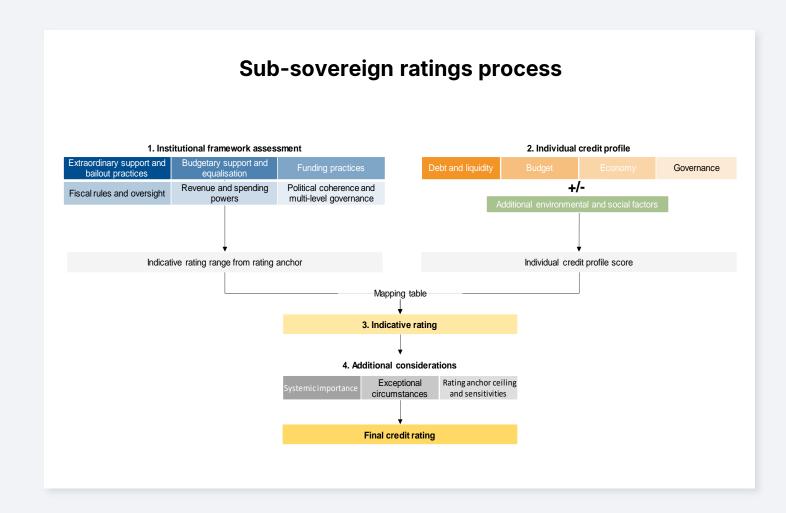
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Sub-sovereign ratings

Key takeaways

- ✓ Framework-driven approach
- Transparent quantitative and qualitative scorecards
- Extended balance sheet and liquidity risk assessment
- ✓ Inclusion of ESG factors



Sub-sovereign ratings

→ Scope's publicly-available sub-sovereign ratings as of 19 May 2025

Germany	Spain	Norway	France	Switzerland
Berlin (AAA/Stable)	Madrid (A/Stable)	Akershus (AAA/Stable)	Coverage on subscription	Coverage on subscription
Bavaria (AAA/Stable)	Additional coverage on subscription	Rogaland (AAA/Stable)		
Baden- Württemberg (AAA/Stable)		Innlandet (AAA/Stable)		
Saxony-Anhalt (AAA/Stable)		Vestland (AA+/Stable)		
Hesse (AAA/Stable)				
NRW (AAA/Stable)				
Additional coverage on subscription				

Integration of institutional differences between EU member states Stability of Comprehensive Inclusion of **Qualitative and** country-specific relationship with quantitative peer group review considerations the sovereign approach Acknowledging Analysis of the Analysis of Exclusion of institutional frameworks absolute and fundamental credit including support differences between mechanistic characteristics EU member states arrangements thresholds

→ Latest research

- 2025 European sub-sovereign outlook
- Norwegian local governments
- Spain's environmental governance challenge: regional elections take place amid rising climate risk
- German Länder: budgetary pressures, energy funds to lead to higher borrowing needs in coming years

Sub-sovereign ratings

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Berlin (AAA/Stable)	Madrid (A/Stable)	Akershus (AAA/Stable)	Coverage on subscription	Coverage on subscription
Bavaria (AAA/Stable)	Additional coverage on subscription	Rogaland (AAA/Stable)		
Baden- Württemberg (AAA/Stable)		Innlandet (AAA/Stable)		
Saxony-Anhalt (AAA/Stable)		Vestland (AA+/Stable)		
Hesse (AAA/Stable)				
NRW (AAA/Stable)				
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Government related entities (GREs) ratings

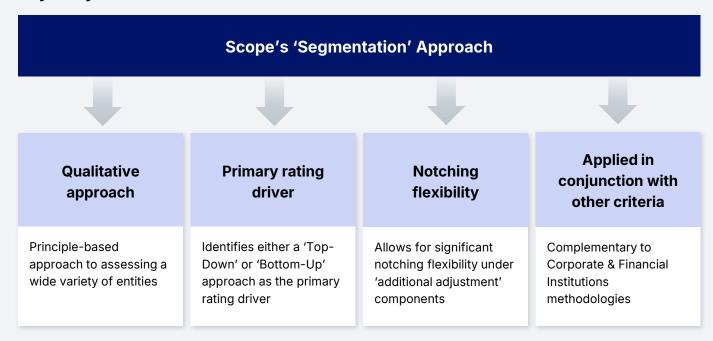
GRE definition

• An entity whose credit quality is tied to that of a public sponsor (a national, regional, or local government)

Scope's coverage: 50+ entities across key European markets on a public and subscription basis

- Issuers: development and promotional banks, agencies, public utilities (energy, water, transport)
- Key European markets: Germany, France, UK, Italy, Spain, Belgium, Netherlands, Hungary, and the Nordics

Key analytical features:



Scope's Sovereign and Public Sector Ratings 27

Relationship with public sponsor determines rating approach



Criteria for choosing GRE approach:

Legal Status Purpose & Activities Shareholder structure Financial interdependencies

GRE standalone fundamentals

Top-Down GREs

Ratings mostly driven by proximity to public sponsor

Potential for downward adjustment (e.g. due to weak fundamentals)

Public entities with strong sponsor ownership, control and support

Examples:

- National promotional banks
- Public transport and infrastructure companies (e.g. railway companies)
- Critical public service providers
 (e.g. postal services, public broadcasters, public universities)
- State-controlled investment vehicles with policy-driven role

Bottom-Up GREs

Ratings mostly driven by standalone fundamentals

Potential for uplift subject to support assessment

Private companies with public-purpose, profit-maximizing

Examples:

- Public utilities
 (e.g. municipally-owned energy or water companies)
- Commercial public service providers
- Railway operators with commercial autonomy (e.g. ticket-financed passenger services)

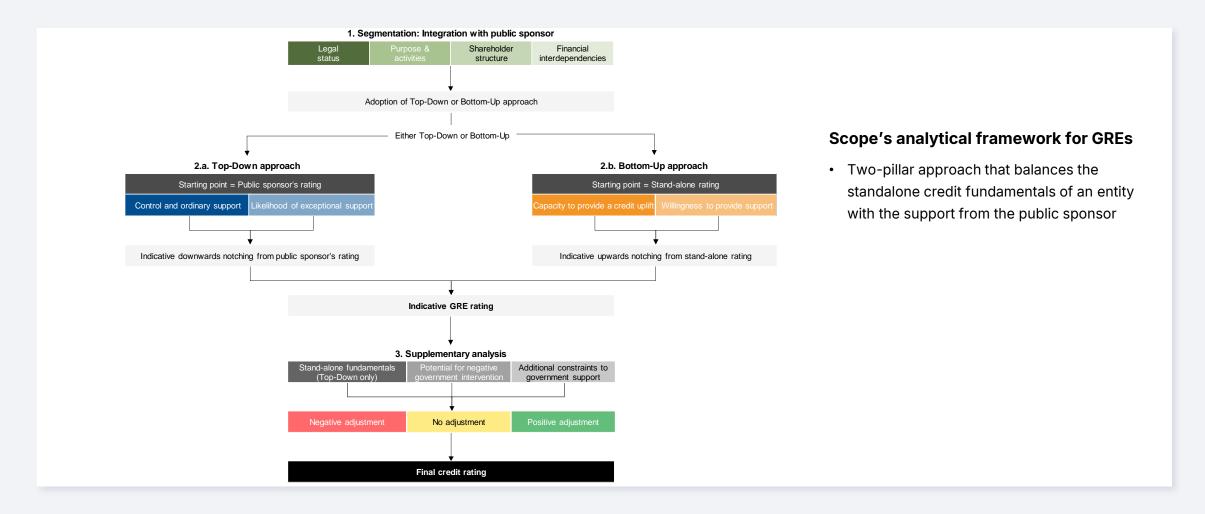
GREs rated publicly under the Top-Down approach

Туре	Issuer	Country	Issuer Rating	Public Sponsor
	Kreditanstalt für Wiederaufbau (KFW)	Germany	AAA	Federal Republic of Germany
	Landwirtschaftliche Rentenbank	Germany	AAA	Federal Republic of Germany
	Landeskreditbank Baden Wuerttemberg Foerderbank	Germany	AAA	Land of Baden- Wuerttemberg
National promotional bank	LFA Foerderbank Bayern	Germany	AAA	Freistaat Bayern
	Instituto de Crédito Oficial (ICO)	Spain	А	Kingdom of Spain
	Cassa Depositi y Prestiti (CDP)	Italy	BBB+	Italian Republic
	MFB Magyar Fejlesztési Bank Zrt	Hungary	BBB	Hungary
2	Caisse d'Ammortissement de la dette sociale (CADES)	France	AA-	French Republic
Government agency	Unédic	France	AA-	French Republic
T-II d-	Ferde AS	Norway	AA+	County owners
Toll roads	Vegfinans AS	Norway	AA	County owners
Postal services	Poste Italiane S.p.A.	Italy	BBB+	Italian Republic
Public utility Erftverband Körperschaft öffentlichen Rechts		Germany	A+	Multiple sponsors
Public broadcasting Österreichischer Rundfunk (ORF)		Austria	AA-	Republic of Austria
Industrial property management	Indis Malta Ltd	Malta	A+	Republic of Malta

Scope's Sovereign and Public Sector Ratings

Overview of the approach

An approach in three key steps



Scope's Sovereign and Public Sector Ratings 30



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Sovereign & Public Sector – Team Overview

Established in

2017

Team diversity

Our analysts come with a variety of personal and professional backgrounds: rating agencies, banks, central banks, finance ministries, EU institutions, and advisory.















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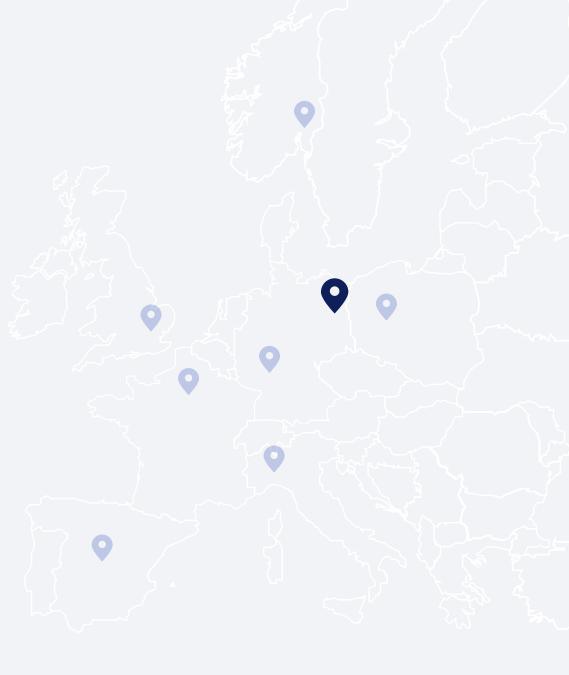
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